

Networking (Outside the Company) Workshop

Networking – according to Merriam Webster is "the exchange of information or services among individuals, groups, or institutions; *specifically*: the cultivation of productive relationships for employment or business". These and other events can become more easily managed with this great workshop.

With our <u>Power of Networking (Outside the Company)</u> workshop, your participants will begin to see how important it is to develop a core set of networking skills. By managing and looking at the way people interact and seeing things in a new light, your participants will improve on almost every aspect of their networking strategy.

Workshop Objectives:

- Identify and avoid obstacles
- Implement networking principles
- Use online tools
- Prioritize contacts
- Manage networks effectively



For more information or to reserve your spot in this workshop, please contact:

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